



C ONVERTING IDEAS INTO MOLECULES

CUSTOM SYNTHESIS & CHEMICAL CONTRACT RESEARCH



We are looking for a

Chemist (m/f), (Bachelor / Master) with special interests in customer relations and marketing.

The applicant is expected to work self-motivated with a high degree of personal responsibility supporting the B2B marketing strategy of our company. While the candidate is not required to have already gained experiences in marketing, she or he should hold a degree in chemistry or in related natural sciences. Alternatively, the candidate should have completed a special professional training in this field.

We are looking for either bachelor to master level applicants or for excellent professionals with comparable qualifications. The open position is located at the intersection between customer relations, marketing and technical project preparation.

The main tasks of the successful applicant include:

- Close collaboration with the marketing manager and the managing director in all marketing & sales activities
- Technical and scientific conversion and execution of planned marketing campaigns
- Maintenance of our CRM system
- Support in preparing technical projects and quotations (pre-sales services)
- Organizing and providing of after sales services
- Identifying new business opportunities
- Establishing and maintaining of contacts to potential and existing customers (lead & account management)
- Assistance of the management in developing marketing strategies
- Presentation of the technical aspects of ChiroBlock's services directly and via all technical media (telephone, email, social media, webinars etc.) to a worldwide audience

Occasionally, also presentations of the company at exhibitions and conferences and / or visits to (potential) customers would complement the range of tasks.

Depending on the skills, experiences and interests of the candidate, further tasks or responsibilities in marketing, sales or management could also be delegated.

This position requires excellent communication skills, the ability to understand complex industrial services / products and knowledge of the marketing basics. The applicant should have an excellent command of (at least) the English language, preferably improved by a several months stay in an English speaking country. Native speakers with a basic level of German also would be welcome. First experiences in marketing, sales or as management assistant are regarded as advantage, but are not required. The same applies to experiences in the chemical, pharmaceutical or BioTech industry.

We offer

- a demanding, multi-faceted, creative job within a R&D company and flat hierarchies
- a position in a growing industry branch in the vibrant region Halle-Leipzig
- a motivating, stimulating remuneration
- flexible working hours
- the option to work part-time (20 hours per week minimum)
- the option to partially work in a home-office (up to 70%)
- a share in the annual company profit
- good options for a career development by taking over responsibilities for additional areas

The applicant should be open-minded and communicative with a sense for economic issues and with an attitude to serve customers. Good organisational and time management skills as well as a proactive approach to problem solving are needed. Additional languages, aside from English and German, would be advantageous. Please apply (via email – incl. salary expectations and earliest starting date) at:

seidelmann@chiroblock.de

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